





3rd CONSULTATIVE FORUM ON COFFEE SECTOR FINANCE: AGGREGATION BELO HORIZONTE, BRAZIL

PROGRAMME

Tuesday, 10 September (09:00 – 17:30)

Mini-plenary Room (Level 2), Expominas Conference Centre

Belo Horizonte, Brazil

08:30 - 09:00 **Registration**

09:00 – 09:20 Welcome and opening remarks:

Executive Director, ICO
Consultative Forum Chairperson

Overview of the day: Facilitator – Robert Nelson, CEO of the National Coffee Association of USA

09:20 – 10:00 Expert remarks on the state of farmer aggregation and a review of the basic principles of cooperative development

- Alex Serrano, Vice President, Program and Business Development, National Cooperative Business Association, CLUSA International
- Dan Zook, Citi/Skoll project leader, Dalberg, Global Development Advisors

10:00 – 12:30 Scenario exercise in small discussion groups assisted by experts:

- Jos Algra, NovoTRADE Consult by, Netherlands
- Teddy Aripin, Member of Indonesia Coffee Exporters Association (GAEKI)
- Harrison Banda Kalua, Chairman of AFCA and Head of Mzuzu Coffee Cooperative, Malawi
- Edgar Berríos, Coordinator, Coffee & Cocoa Programme for Central America, Solidaridad, Nicaragua
- David Browning, Senior Vice President, Strategic Initiatives, Technoserve USA
- Dr Dave A. D'haeze, Regional Representative, Embden Drishaus & Epping Consulting GmbH Representative Office Asia Pacific, Vietnam
- Steven Frondriest, Agricultural Officer, US Agency for International Development, USA







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Scenario exercise with small discussion groups assisted by experts: (Contd)

- Han de Groot, Executive Director, UTZ Certified
- John Horton, Agricultural Economist, Inter American Development Bank
- Alvaro Llobet Toledo, Coffee analyst, Costa Rica
- Tadesse Meskela, Managing Director, Oromia Farmers Coop Union, Ethiopia
- Alex Morgan, Rainforest Alliance, USA
- Luis Genaro Muñoz, General Manager, National Federation of Coffee Growers of Colombia (FEDECAFÉ)
- Robert Nsibirwa, Treasurer, Board of Directors, AFCA, Uganda
- Juan Esteban Orduz, President, Colombian Coffee Federation, Inc., FEDECAFÉ
- Carlos Alberto Paulino da Costa, President, Cooxupe
- Roy Parizat, Senior Economist, Agricultural Finance and Risk Management Team, World Bank
- Merling Preza, General Manager, Prodecoop, Nicaragua
- Melanie Rutten-Suelz, Executive Director, 4C Association
- Thaleon Termain, Pachamama Coffee Cooperative, USA
- Lakshmi Venkatachalam, Vice President, Private Sector and Cofinancing Operations, Asian Development Bank (ADB)
- Michael Wheeler, Overseas Representative, Papua New Guinea Coffee Industry Corporation Ltd.
- Miguel Zamora, Director of Coffee, Innovation & Producer Relations, Fair Trade USA

12:30 - 13.:30 Lunch

13:30 - 13.45 Expert remarks on the state of farmer aggregation

Lakshmi Venkatachalam, Vice President, Private Sector and Cofinancing Operations, Asian Development Bank (ADB)

- 13.45 17:15 Force field problem solving exercise (in small groups)
- 17:15 17:30 **Concluding remarks:** Forum Chairperson