



INTERNATIONAL COFFEE ORGANIZATION
ORGANIZACIÓN INTERNACIONAL DEL CAFÉ
ORGANIZAÇÃO INTERNACIONAL DO CAFÉ
ORGANISATION INTERNATIONALE DU CAFÉ

ED 2149/13

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Appointment of Head of Operations

1. The Executive Director presents his compliments and wishes to inform Members of the Organization that in view of the departure of Mr José Sette, and having undertaken the required procedures, he has decided to appoint Mr Mauricio Galindo as Head of Operations of the Organization.
2. A copy of Mr Galindo's *curriculum vitae* is attached.

MAURICIO GALINDO

Nationality: Colombian

Marital status: single

Age: 41

Summary of Experience

- Professional with more than 12 years' experience in the commodities sector, with a particular focus on coffee.
- Market analysis and strategic planning, including analysis of key changes to fundamentals and forecasts; comparative analysis; updates on trade and economic policy.
- Business change and transformation, including strategic planning for the coffee industry focussing on sustainability initiatives; identification of new trends in coffee consumption; implementation of network of data collection and analysis of crop development.
- Stakeholder communication: identifying, targeting and communicating to a wide spectrum of stakeholders in producer and consumer nations, industry bodies, development agencies and NGO's.
- Project management.

Professional experience

JP Morgan Chase, London and New York

- Post: Executive Director, Head of Agricultural Commodities Research
- Period: 2012
- Main duties:
Routinely analysed the key changes to the fundamentals in key agricultural markets and produced forecasts, comparative analyses of peer group data/views and market outlooks. Delivered presentations to JP Morgan Chase's key clients on agricultural commodities at the bank's headquarters in New York.

ED&F MAN, London

- Post: Head of Coffee Research
- Period: 2010 – 2011
- Main duties:
Routinely analysed the key changes to the fundamentals in the coffee market and produced forecasts, comparative analyses of peer group data/views and market outlooks. Led a global team of researchers present in all major coffee producing countries, overseeing the interpretation of fundamental data. Delivered ad hoc reports on trade barriers for coffee, new drivers for consumption in both mature and emerging markets and the specialty coffee sector.

International Coffee Organization, London

- Post: Research Officer; Consultant
- Period: 2004 – 2009
- Main duties:
Produced analytical papers on the coffee market situation with a short and medium term outlook for supply, demand, trade and prices. Developed and maintained contacts with national and international, public and private institutions for general coordination and exchange of information. Represented the ICO at the discussions leading to the establishment of the Common Code for the Coffee Community (4C).

Preparation of statistical data; reformulation and supervision of development projects; preparation of documents such as press releases and journal articles.

Contribution to the preparation, revision, and updating of documents.

Preparation and supervision of projects to resolve problems affecting the coffee industry, including liaison with consultants and other contracting parties.

European University Institute, Florence, Italy

- Post: Research Assistant
- Period: 2003 – 2004
- Main duties:
Preparation of the works of Hugo Grotius in collaboration with Professor Martin van Gelderen. Assisted in editing Images of Europe, exploring the common threads in the representational history of Europe.

Association of Coffee Producing Countries, London

- Post: Research Assistant
- Period: 2000 – 2002
- Main duties:
Prepared background information for the Secretary-General's presentations; gathered data on coffee exports, imports, price movements and other market related indicators; prepared reports on media coverage of ACPC's Coffee Retention Programme and Export Programme.

University of Sussex

- Post: Lecturer
- Period: 2000
- Main projects:
Renaissance and Reformation (1st year Intellectual History)
Historical Development of the Social Sciences (3rd year Social Sciences).

Education

- Master of Arts in Intellectual History (First), Sussex University, Brighton, UK (1999)
- Bachelor of Arts in Economics (2:1), Universidad de los Andes, Bogotá, Colombia (1995)

Languages

- Spanish (mother tongue)
- English (fluent)
- French (fluent)

Other

- Course in Capacities for Managing Development, Open University (2007)
- PhD Candidate in Intellectual History, University College, London (2003)
- Hacia una economía del café sostenible (Towards a sustainable coffee economy), Economía Exterior, Madrid, June 2008 (<http://www.politicaexterior.com/>)