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International Organización Internacional del Café Organização Internacional do Organisation Internationale du

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**Executive Board** 258<sup>th</sup> meeting 17 – 19 May 2005 London, England

Progress report on the implementation of the Coffee Quality-Improvement Programme (CQP)

## Background

- 1. Exporting and importing Members have continued to pursue their commitment to the Coffee Quality-Improvement Programme (CQP) since the adoption of Resolution number 420 in May 2004, with a view to promoting quality as a means to enhance sustainability of the coffee economy, to increase consumption, to add value and to provide consumer satisfaction (see document ICC-90-9).
- In accordance with the Resolution, information related to the defects and moisture 2 content, on the quality of the coffee exported is to be indicated – on a voluntary basis – in box 17 of all Certificates of Origin issued by exporting Members since 1 June 2004. The Organization would then be able to monitor the level of compliance with the target standards based on the data received.
- 3. This document presents a summary for the first six months of coffee year 2004/05 (October 2004 to March 2005) on Robusta gradings carried out by the London International Financial Futures and Options Exchange (LIFFE), and also provides information on progress in implementing the CQP under the provisions of Resolution number 420 in exporting Member countries in the same period based on data extracted from Certificates of Origin. Previous reports on the CQP are contained in documents WP-Quality Nos. 63/04 and 66/05.

## Action

The Executive Board is requested to take note of this report.

- 1. Following the adoption of Resolution number 420 by the Council in May 2004, exporting Members have been requested to comply with the provisions of the Resolution. As compliance is voluntary, the Organization has been monitoring the information on quality received from exporting Members for coffee shipments that took place from 1 June 2004, when the Resolution came into effect. This report concentrates on information related to shipments in the first six months of the current coffee year October 2004 to March 2005 which may vary from country to country in accordance with the data received. See Annex Table I for details.
- 2. Data extracted from Certificates of Origin issued to cover coffee shipped in the first six months of coffee year 2004/05 received by the Organization in electronic format or physical documentation indicate that 14 exporting Members have so far fully implemented Resolution number 420. These Members are: Bolivia, Brazil, Colombia, Costa Rica, Dominican Republic, Ecuador, El Salvador, Ethiopia, Honduras, India, Mexico, Nicaragua, Papua New Guinea and Philippines. The authorities in Tanzania are still to fully implement the provisions of the Resolution in both its ports of export in the meantime, data are partial as Certificates issued by only one port indicate the information is in accordance with the Resolution.
- 3. The Organization continues to monitor the daily gradings for Robusta coffee carried out by LIFFE since April 2001 at most European ports. Contacts have also been made with the New York Board of Trade (NYBOT) to ascertain whether it would be possible for a similar exercise be undertaken by the NYBOT with respect to the "C" Contract.
- 4. Based on LIFFE gradings results posted on its website, the Organization has been monitoring the volume of coffee by origin and by port of destination in accordance with their classification. In particular total gradings are compared with coffees classified by LIFFE under types 3, 4 and untenderable in accordance with its grading system. These grades are deemed to fall below the ICO target standards.
- 5. Annex Table I gives information on the total volume of green coffee by type exported by all exporting Members and by those 15 countries complying with the provisions of Resolution number 420 from October 2004 to March 2005 (coffee year 2004/05) although information from all these countries may not be complete for the whole period.
- 6. During the six months (October 2004 to March 2005) nearly 42.25 million bags of green coffee have been exported. However, the total volume exported in the period based on data extracted from Certificates of Origin amounted to 33.78 million bags only of which 24.06 million bags were exported by the 15 countries in compliance with the Resolution. A total of 23.49 million bags were exported by these 15 countries, of which 22.55 million bags are Arabica coffee, equivalent to around 96%.

- 7. From the total volume of coffee exported 42.25 million bags it is indicated that nearly 80% of the exports from October 2004 to March 2005 is based on received documents/data from exporting Members and excludes any estimates made to replace missing data (document WP-Statistics No. 85/05 gives details on each Members' compliance performance with the statistical rules of the Organization).
- 8. The balance of 8.47 million bags exported, on the basis of actual data received from Members, represents the volume of Robusta coffee exports, of which only 1.00 million bags are reported complying with Resolution number 420. It should be noted that effectively 7.55 million bags of this total or 88.3% are based on received documents/data. However, 7.62 million bags or nearly 90% reflect exports of Robusta coffee by exporting Members that are not volunteering the information on the quality of their coffee.
- 9. Annex Table II gives, for the 15 exporting Members complying with Resolution number 420, a breakdown of the total volume of green coffee exported in accordance with classification specified in the Resolution and the corresponding percentages to the relevant volume. In other words, the total volume of green coffee exported by each of these Members and the volume classified under "S" in full compliance with the Resolution targets; "XD" volume that falls below the defect target; "XM" volume that falls below the moisture target; and, "XDM" volume that falls below both defect and moisture targets. It should be noted that the data being received still include information on quality, from some of the 15 exporting Members, classified as "Unspecified". It may also be noted that 88.6% of the Arabica coffee exported was classified under "S" whereas the Robusta equivalent represents only 10.9% of the total for Robusta.
- 10. Annex Tables III-1 and III-2 give information on the volume of LIFFE gradings by origin and by port of destination in each quarter October to December 2004 and January to March 2005 by grade. The results show that in the period under consideration a total of 595,833 bags from nine origins failed to comply with their quality standards. In the first quarter the volume amounted to 472,500 bags (79.3% of the total) whereas 123,333 bags (20.7%) were recorded in the second quarter. It may be noted that the amount of coffee failing to comply with the standards in the same period in 2003/04 was 947,583 bags (see document WP-Quality 63/04), indicating a decrease of just over 37% in sub-standard coffee graded.
- 11. The Organization will continue to monitor LIFFE gradings as well as compliance with Resolution number 420 by exporting Members.

Quarter	(All)	October-December 2004 and January-March 2005
form	(All)	Green
type	(All)	Arabica and Robusta
Resolution. 420	(All)	Classification: S; XD; XM and XDM

Sum of bags	origin															1
					Dominican		El						Papua New			
destination	Bolivia	Brazil	Colombia	Costa Rica	Republic	Ecuador	Salvador	Ethiopia	Honduras	India	Mexico	Nicaragua	Guinea	Philippines	Tanzania	Grand Total
Abu Dhabi	327	0	0	0	0	0	0	0	0	1 283	0	0	0	0	0	1 610
Algeria	0	17 280	0	0	0	0	0	0	0	3 840	0	0	0	0	3 840	24 960
Argentina	83	177 677	1 983	0	0	0	0	0	0	0	0	0	0	0	0	179 744
Aruba	0	0	0	0	0	0	12	0	0	0	0	0	0	0	0	12
Australia	0	53 827	17 986	2 214	0	0	0	6 600	6 411	16 165	1 921	2 530	78 979	0	300	186 932
Austria	0	41 440	6 505	0	0	0	1 035	0	316	1 600	0	4 744	0	0	0	55 640
Baharain	0	0	0	0	0	0	0	0	0	467	0	0	0	0	0	467
Belgium/Luxembourg	1 916	695 339	340 652	9 729	600	1 681	33 149	59 699	167 762	55 547	8 435	38 335	3 840	0	15 140	1 431 823
Bulgaria	0	7 720	333	0	0	0	0	0	0	4 160	316	0	0	0	1 265	13 794
Canada	0	210 260	302 120	9 919	0	949	13 458	10 798	26 981	5 079	17 366	16 698	0	0	2 136	615 763
Cape Verde	0	320	0	0	0	0	0	0	0	0	0	0	0	0	0	320
Chile	43	18 030	1 720	0	0	0	0	0	0	0	4 225	0	0	0	0	24 018
China	0	8 320	7 492	0	0	0	0	600	316	640	0	633	600	0	0	18 601
Colombia	0	0	0	0	0	26 976	0	0	0	0	0	0	0	0	0	26 976
Costa Rica	0	0	0	0	0	0	0	0	0	0	52	0	0	0	0	52
Croatia	0	15 040	0	0	0	0	0	0	0	5 440	0	0	0	0	0	20 480
Cuba	0	0	0	0	0	3 526	0	0	0	0	0	0	0	0	0	3 526
Cyprus	0	11 845	0	0	0	0	0	0	0	0	0	0	0	0	0	11 845
Czech Republic	0	8 640	4 908	0	0	0	0	300	3 076	0	0	0	0	0	0	16 924
Denmark	0	155 485	41 788	0	0	0	0	600	10 321	0	1 265	690	2 770	0	360	213 279
Ecuador	0	40 320	0	0	0	0	0	0	0	0	0	0	0	0	0	40 320
Egypt	0	13 760	0	0	0	0	0	900	0	7 057	0	0	0	0	0	21 717
El Salvador	0	0	0	0	0	0	0	0	0	0	0	726	0	0	0	726
EU	0	0	0	0	0	0	0	0	22 540	0	0	0	0	0	0	22 540
Fiji	0	0	0	0	0	0	0	0	0	0	0	0	300	0	0	300
Finland	0	217 693	84 952	0	0	0	1 265	6 300	12 018	4 170	316	27 255	0	0	1 175	355 144
France	1 307	512 625	73 252	3 795	30	2 089	20 815	53 394	43 039	20 480	24 901	12 305	900	0	3 290	772 222
Gambia	0	0	0	0	0	0	0	0	0	0	0	0	0	0	320	320
Georgia	251	0	0	0	0	0	0	0	0	320	0	0	0	0	0	571
Germany	12 194	2 665 298	692 010	48 926	300	2 645	128 445	376 558	354 418	80 502	29 972	60 634	101 402	0	147 876	4 701 179
Gibraltar	0	0	233	0	0	0	0	0	0	0	0	0	0	0	0	233
Greece	0	268 450	7 271	0	0	0	0	3 000	0	32 360	0	0	0	0	620	311 701
Guatemala	0	0	0	0	0	0	12	0	0	0	0	0	0	0	0	12
Guyana	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1 280	1 280
Honduras	0	300	0	0	0	0	13	0	0	0	0	0	0	0	0	313
Hungary	0	11 520	0	0	0	0	0	0	0	0	0	0	0	0	100	11 620
Iceland	0	640	961	316	0	0	0	0	0	0	0	0	0	0	0	1 917
India	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1 750	1 750
Indonesia	0	7 040	0	0	0	0	0	0	0	0	0	0	0	0	0	7 040
Iran	0	0	0	0	0	0	0	0	0	600	0	0	0	0	0	600

Quarter	(All)	October-December 2004 and January-March 2005
form	(All)	Green
type	(All)	Arabica and Robusta
Resolution. 420	(All)	Classification: S; XD; XM and XDM

Sum of bags	origin															
destination	Bolivia	Brazil	Colombia	Costa Rica	Dominican Republic	Ecuador	El Salvador	Ethiopia	Honduras	India	Mexico	Nicaragua	Papua New Guinea	Philippines	Tanzania	Grand Total
Iraq	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1 700	
Ireland	0	4 400	3 205	316	0	0	0	300	2 846	0	0	316	4 800	0	0	
Israel	0	32 880	22 832	2 214	0	0	0	4 800	2 530	8 870	0	0	0	0	5 627	
Italy	327	1 394 136	175 241	9 217	1 273	2 214	4 313	48 300	52 785	314 086	3 203	9 805	0	0	41 092	
Japan	805	905 434	744 138	48 609	560	2 182	13 380	212 130	33 845	32 930	56 777	2 887	33 604	0	50 262	
Jordan	003	35 525	321	0	0	320	0	1 800	0	10 267	0	0	0.004	0	0	
Kenya	0	0	0	0	0	0	0	0	0	0	0	0	0	0	600	1
Korea, Rep. of	0	77 228	86 134	316	0	0	2 841	1 463	86 635	5 433	11 213	0	5 141	0	1 150	1
Kuwait	0	600	00 13 1	0	0	0	0	300	00 033	19 158	0	0	0	0	0	1
Lebanon	0	156 215	2 625	0	0	0	0	0	0	0	0	0	0	0	0	
Libya	0	7 360	0	0	0	0	0	0	0	10 720	0	0	0	0	0	
Malaysia	0	4 940	0	0	0	0	0	0	949	0	0	0	6 000	0	0	
Mexico	0	75 135	903	0	0	0	332	0	0	0	0	9 482	0 000	0	0	
Morocco	0	2 240	5 819	1 581	0	0	0	0	0	0	0	0	0	0	0	1
Netherlands	7 725	288 592	86 024	2 565	0	322	3 450	4 447	48 981	29 800	15 409	2 582	1 500	0	28 688	
Netherlans Antilles	0	0	700	0	0	0	0	0	0	2,7 000	0	0	0	0	0	1
New Caledonia	0	0	0	0	0	0	0	0	0	320	0	0	1 820	0	0	
New Zealand	0	5 100	5 624	316	0	0	0	860	0	964	0	0	5 680	0	0	
Nicaragua	0	0	0	0	0	0	0	0	0	0	316	0	0	0	0	1
Norway	33	153 819	76 147	1 380	0	0	0	4 540	949	3 805	4 744	2 415	0	0	0	1
Oman	0	300	0	0	0	0	0	0	0	3 317	300	0	0	900	0	4 817
Paraguay	0	1 784	0	0	0	0	0	0	0	0	0	0	0	0	350	
Poland	0	34 100	4 509	0	0	226	0	1 200	1 294	0	0	0	0	0	9 060	1
Portugal	653	59 322	6 569	6 383	0	0	0	0	11 270	14 005	0	949	720	0	2 775	
Puerto Rico	0	0	0	0	0	0	0	0	0	0	25 846	0	0	0	0	25 846
Romania	0	8 640	10 946	0	0	316	0	2 100	633	2 305	633	0	0	0	0	25 573
Russian Federation	8 820	32 000	1 600	0	0	0	0	9 600	2 530	21 360	0	6 641	600	0	3 840	1
Samoa	0	0	0	0	0	0	0	0	0	0	0	0	300	0	0	1
Saudi Arabia	0	10 920	300	0	0	0	0	114 587	76	7 200	0	0	0	0	0	1
Singapore	0	1 220	1 236	0	0	0	0	0	0	0	0	0	1 284	0	0	
Slovenia	0	696 645	1 922	0	0	0	0	0	0	37 400	0	0	0	0	0	735 967
South Africa	0	6 290	1 602	983	0	0	0	314	0	0	0	0	4 890	0	300	
Spain	0	372 597	118 864	4 209	0	2 243	5 204	10 800	28 146	40 410	1 898	41 233	1 800	0	2 564	629 968
Sweden	0	402 458	122 646	6 843	650	0	6 210	15 620	32 085	1 757	3 462	12 535	8 520	0	0	
Switzerland	0	65 080	19 889	316	0	0	633	4 667	17 975	21 090	16 277	11 414	0	0	1 740	
Syria	0	171 840	4 543	0	0	0	0	0	0	1 300	0	816	0	0	0	178 499
Tahiti	0	0	0	0	0	0	0	0	0	0	0	0	100	0	0	
Taiwan	0	11 965	2 700	0	0	0	0	3 580	1 265	525	0	21	600	0	0	1
Tunisia	0	40 140	0	0	0	0	0	0	0	3 170	0	0	0	0	0	1
Turkey	0	113 679	0	0	0	0	0	0	0	0	0	0	0	0	0	1

Quarter	(All)	October-December 2004 and January-March 2005
form	(All)	Green
type	(All)	Arabica and Robusta
Resolution. 420	(All)	Classification: S; XD; XM and XDM

Sum of bags	origin															
destination	Bolivia	Brazil	Colombia	Costa Rica	Dominican Republic	Ecuador	El Salvador	Ethiopia	Honduras	India	Mexico	Nicaragua	Papua New Guinea		Tanzania	Grand Total
Ukraine	0	0	0	0	0	0	0	0	0	960	0	0	0	0	0	960
United Arab Emirates	0	18 480	300	0	0	0	0	300	0	12 915	300	2 543	0	0	0	34 839
United Kingdom	0	110 010	148 862	4 373	0	0	22 085	11 968	20 211	3 158	2 013	49 134	1 200	0	2 815	375 829
Unspecified	0	1 600	0	0	0	0	180 243	0	0	118 439	26	0	0	0	150 412	450 720
Uruguay	0	7 596	0	0	0	0	0	0	0	0	0	0	0	0	0	7 596
USA	12 139	2 449 813	1 783 193	76 170	80	69 657	133 770	63 220	118 085	17 672	367 797	151 345	60 881	0	23 703	5 327 525
Vietnam	0	0	0	0	0	0	0	0	0	300	0	0	0	0	300	600
Yemen	0	0	0	0	0	0	0	4 250	0	0	0	0	0	0	0	4 250
Yugoslavia, Fed. Rep.	0	3 200	0	0	0	0	0	0	0	0	0	0	0	0	0	3 200
Grand Total	46 621	12 922 151	5 023 557	240 691	3 493	115 346	570 663	1 039 895	1 110 287	983 345	598 980	468 666	328 231	900	506 429	23 959 254

## Breakdown of exports in volume and percentage terms in the period October 2004 to March 2005

		(60-kg bags)			(percentage)	
	Total	Arabica	Robusta	Total	Arabica	Robusta
Total exports in the period (including I CO estimates)	42 249 037	<u>32 055 170</u>	10 193 867	<u>100.00</u>	<u>75.87</u>	<u>24.13</u>
Total under the Classification reported	33 781 836	<u>25 225 457</u>	<u>8 556 379</u>	<u>100.00</u>	<u>100.00</u>	<u>100.00</u>
"S"	23 290 674	22 356 860	933 814	68.94	88.63	10.91
"XD"	188 908	188 758	150	0.56	0.75	0.00
"XM"	5 553	5 553	0	0.02	0.02	0.00
"XDM"	0	0	0	0.00	0.00	0.00
Unspecified	10 296 701	2 674 286	7 622 415	30.48	10.60	89.08
All exporting Members	33 781 836	<u>25 225 457</u>	<u>8 556 379</u>	100.00	<u>74.67</u>	25.33
Total of 15 Members in compliance	24 064 386	23 061 678	1 002 708	71.23	68.27	2.97
Bolivia	46 618	46 618	0	0.14	0.14	0.00
Brazil	13 027 304	12 792 641	234 663	38.56	37.87	0.69
Colombia	5 023 555	5 023 555	0	14.87	14.87	0.00
Costa Rica	240 690	240 690	0	0.71	0.71	0.00
Dominican Republic	3 492	3 492	0	0.01	0.01	0.00
Ecuador	115 343	68 576	46 767	0.34	0.20	0.14
El Salvador	570 663	570 663	0	1.69	1.69	0.00
Ethiopia	1 039 893	1 039 893	0	3.08	3.08	0.00
Honduras	1 110 285	1 110 285	0	3.29	3.29	0.00
India	983 345	361 800	621 545	2.91	1.07	1.84
Mexico	598 976	593 633	5 343	1.77	1.76	0.02
Nicaragua	468 663	468 663	0	1.39	1.39	0.00
Papua New Guinea	328 230	326 801	1 429	0.97	0.97	0.00
Philippines	900	0	900	0.00	0.00	0.00
Tanzania	506 429	414 368	92 061	1.50	1.23	0.27
Unspecified	9 717 450	2 163 779	7 553 671	28.77	6.41	22.36

LIFFE grading: October-December 2004 60-kg bags

-			60-kg bags							
Sum of 60-kg bags				port of destination						
origin	grade		Month/year	Antwerp	Felixtowe	Genoa	Hamburg	London	Rotterdam	Grand Tota
Brazil		3	Nov-04	0	333	0	0	0	0	
	3 Total			0	333	0	0	0	0	
Brazil Total			27 04	0	333	0	0	0	0	
Cote d'Ivoire	4 m 1	4	Nov-04	0	0	0	83	0	0	
C . W . T . 1	4 Total			0	0	0	83	0	0	
Cote d'Ivoire Total	1	0	N. 04	0	0	0	83	0	0	
Ghana	0 T-4-1	U	Nov-04	83 83	0	0	0	0	0	
	0 Total	3	Oct-04	250	0	0	0	0	0	
	3 Total	3	Oct-04	250	0	0	0	0	0	
Ghana Total	3 Total			333	0	0	0	0	0	
Guinea	1	0	Oct-04	333	0	0	0	0	0	
Guinea		U	Nov-04	1 000	0	0	0	0	0	
	0 Total		1107 01	1 333	0	0	0	0	0	
	0 10.00	3	Oct-04	1 833	0	0	0	0	0	
		٦	Nov-04	583	0	0	0	0	0	
	3 Total	-		2 417	0	0	0	0	0	
		4	Oct-04	83	0	0	0	0	0	
			Nov-04	1 750	0	0	0	0	0	
	4 Total			1 833	0	0	0	0	0	1 833
Guinea Total	•			5 583	0	0	0	0	0	5 583
India		3	Nov-04	0	0	0	0	250	0	
	3 Total			0	0	0	0	250	0	250
India Total				0	0	0	0	250	0	
Indonesia		0	Oct-04	0	0	2 417	0	0	0	
			Nov-04	0	0	0	0	417	0	
	0 Total			0	0	2 417	0	417	0	
		3	Oct-04	0	0	3 333	0	0	0	
	3 Total			0	0	3 333	0	0	0	
		4	Oct-04	0	0	1 500	0	0	0	
X 1	4 Total			0	0	1 500	0	0	0	
Indonesia Total	1	0	D 04	0	0	7 250	0	417	0	
Nigeria	0 T-4-1	0	Dec-04	83 83	0	0	0	0	0	
	0 Total	3	Dec-04	250	0	0	0	0	0	
	3 Total	3	Dec-04	250	0	0	0	0	0	
	3 Total	4	Nov-04	500	0	0	0	0	0	
		4	Dec-04	83	0	0	0	0	0	
	4 Total		Bec 04	583	0	0	0	0	0	
Nigeria Total				917	0	0	0	0	0	
Thailand		3	Oct-04	1 917	0	0	0	0	0	
			Nov-04	6 583	0	0	0	0	0	
			Dec-04	2 000	0	0	0	0	0	
	3 Total			10 500	0	0	0	0	0	
		4	Nov-04	417	0	0	0	0	0	
	4 Total			417	0	0	0	0	0	
Thailand Total				10 917	0	0	0	0	0	
Vietnam		0	Oct-04	50 917	0	0	0	0	0	50 917
			Nov-04	68 667	0	0	250	0	0	68 917
	0 Total			119 583	0	0	250	0	0	
		3	Oct-04	118 667	0	0	0	0	0	
			Nov-04	185 167	0	0	1 250	0	1 917	
	3 Total			303 833	0	0	1 250	0	1 917	
		4	Oct-04	3 417	0	0	0	0	0	
			Nov-04	16 167	0	0	0	0	0	
	4 Total			19 583	0	0	0	0	0	
Vietnam Total				443 000	0	0	1 500	0	1 917	
Grand Total				460 750	333	7 250	1 583	667	1 917	472 500

LIFFE grading: January-March 2005 60-kg bags

		60-kg bags	port of			
Sum of 60-kg bags			destination			
origin	grade	Month/year	Antwerp	Hamburg	Trieste	Grand Total
Brazil	8	3 Jan-05		0	0	167
		Feb-05		0	0	1 583
	3 Total		1 750	0	0	1 750
Brazil Total	3 10001		1 750	0	0	1 750
Ghana		0 Feb-05		0	167	1 500
	0 Total	10000	1 333	0	167	1 500
	0 10001	3 Feb-05		0	0	333
	3 Total	3 100 00	333	0	0	333
	3 10001	4 Feb-05		0	1 083	1 250
	4 Total	1 100 00	167	0	1 083	1 250
Ghana Total	. 10001		1 833	0	1 250	3 083
Guinea		0 Jan-05		0	0	1 000
Guinea		Mar-05		0	0	167
	0 Total	iviai 03	1 167	0	0	1 167
	o rotar	3 Jan-05		0	0	167
	3 Total	5 Jun-03	167	0	0	167
	3 Total	4 Jan-05		0	0	83
		Mar-05		0	0	83
	4 Total	Iviai-05	167	0	0	167
Guinea Total	4 10141		1 500	0	0	1 500
Indonesia		0 Mar-05		0	0	1 583
	0 Total	VI IVIAI-03	1 583	0	0	1 583
	0 Total	3 Mar-05		0	0	1 667
	3 Total	5 Mai-03	1 667	0	0	1 667
	3 10tai	4 Mar-05		0	0	333
	4 Total	4 Mai-03	333	0	0	
Indonesia Total	4 Total		3 583	0	0	333 3 583
	T	2 I 05				
Thailand	2 T 1	3 Jan-05		833	0	833
TI 1 1 T ( 1	3 Total		0	833	0	833
Thailand Total		0 1 05	0	833	0	833
Vietnam		0 Jan-05		917	0	2 750
		Feb-05		0	0	3 750
	0.77 1	Mar-05		2 500	0	5 417
	0 Total	2	8 500	3 417	0	11 917
		3 Jan-05		0	1 250	20 917
		Feb-05		0	500	34 750
		Mar-05		0	0	35 833
	3 Total		89 750	0	1 750	91 500
		4 Jan-05		0	4 583	4 833
		Feb-05		0	2 500	2 667
		Mar-05		0	0	1 667
	4 Total		2 083	0	7 083	9 167
Vietnam Total			100 333	3 417	8 833	112 583
Grand Total			109 000	4 250	10 083	123 333